



BOARD MEETING MINUTES

May 21st, 2015

Location: Moody Insurance Offices (8055 E. Tufts Avenue, Denver, CO 80327)

Attended: Garret Vap, Jason Gordon, Ben Kelly, Brad Moody, Jake Forbes, Scott Christensen

Absent: Melanie Trujillo, Shawn Macaluso, Brandon Kaplan, Chris Loomis, Mark Dean

This meeting was brought to order at 10:15 am.

1. **AWCI National** (Travis Vap Reporting)

- GA-214, Mock Ups required on all jobs, Paperless DW, Silica
- Training to be all online for AWCI- Still Doing it right training, as well as EIFS Doing it right
- Access to all ASTM info online, for \$75.00
- AWCI Cares- AWCI has funds set aside to help any AWCI Member including all employees that are going through hardship, (medical bills, death in family etc). No one has used this in over 2 years and I believe there is 1.8 million set aside..
- Immigration bill- AWCI Policy Approved
- DBE Do's & Don'ts, explained and handed out a broacher, individuals are now being charged and sentenced
- AWCI is stronger financially than ever..
- Lawsuits filed on faxing to non-member companies
- Economic Report- Colorado and Texas are leading the charge, other States are at least a year behind but are catching up. Western Region is heating up extremely fast, California, Las Vegas, Washington, etc
- Labor Shortage for most all States, excluding Northern States. They have not felt labor shortages, but they will.
- Get prices up!! Work is still going to cheap nationwide even with the economy bouncing back
- This year will hit the same total usage as 2007, before the crash

2. **CISCA** (Jason Gordon Reporting)

- CISCA is trying to accomplish: continued education, intex, merging leaders, etc
- CISCA still continues to be, (and want to be) independent from AWCI. There is still "tension" from past Presidents
- CISCA is financially sound

- CISCA was founded by subcontractors and has recently been dominated by Manufactures & Distribution. They are working hard on getting back to a Contractor focused a association
- Their goal is to add 40 to 50 contractors members this year
- Fall Leadership Conference coming up
- CISCA and AWCI are working on a better agenda for next years show. To many conflicting trainings, speakers, etc..
- CISCA is made of roughly 260 member companies

3. Director's Report (Melanie – Not Present)

- Scale back hours for Melanie as we are over budget
- Golf Registration going live today, 1st e mail blast today
- Newsletter coming back, they have been working on this for 7-8 months
- Push AWCI National News letter to Colorado Chapter
- Blast membership about new members such as Smalley & Company and Gallegos

4. Presidents Report- Garrett Vap

- Jake Forbes made a motion to approve, AWCI will back ASA with a \$300.00 donation for legislation, motion approved
- Need to blast out ASA flyer to our members with information about donating to fight passing bill..
- Currently looking for a board member to sit in ASA Meetings to report back to group
- Big shout out to Kara with Moody Insurance for the photography work at Awards Ceremony. We all signed a card and Garrett put \$100.00 in gift cards together for her

5. Vice Presidents Report – (Brandon Kaplan-Not Present)

6. Secretary Report – (Chris Loomis-Not Present)

- April Minutes Approved

7. Treasurer's Report – Ben Kelly

- Explained A/R updates
- Resent Rue Group Invoice
- Went over accounts receivable
- Went over accounts payable
- Year to date budget vs actual, everything looks good, little over budget on executive assistant
- Divide out Corporate Sponsorship funds to upcoming events
- P&L from Awards
- P&L from Casino night, goal was \$3400, brought in \$3375, if I remember correctly
- AWCI Taxes filed with Ruben
- Garret made motion to approve Corporate Sponsorship breakdown. Motion Approved

8. Membership - (Jason Gordon)

- Welcomed and excited about Smalley & Company and Gallegos as new AWCI Members
- Goal is to add 5 new AWCI Members this year
- Jake needs to call Foam Form Doug to get him to join AWCI and attract Stucco Contractors

- Jason is in charge of reaching out to past members to push membership

9. Committee Reports –

a. Awards Ceremony

- Send out blast reminding members to collect photos and documents for next years submittals
- Attendance was the same as last year, right around 75 people
- Jake is in charge of setting up a cocktail happy hour to show members how to submit their jobs as well as get them excited about Awards Dinner

b. Clay Shoot

- Board bounced around ideas of a silent auction, raffles, etc
- Jake and Chris need to provide Budget and Flyer for June Board Meeting

c. Safety training

- Cancelled last training on 5/20/2015, (I believe) due to lack of participation
- AWCI National- Present Paul at Trivella Safety with AWCI National Templet to steer him in the same safety training direction as National

d. Colorado Construction Career Days

- Excited about bouncing new ideas off Scott Christianson, as he is on the CCCD Board as well
- No new business

e. Golf Tournament

- We are inquiring a 5% increase in cost this year for hosting the event
- 1st blast for AWCI Golf Registration today 5/21/2015
- Projections: Profit- \$6,321, Budget- \$4,000
- Leaning on United Rental for large sponsorship as well as H&E Chris Nichols

Meeting was Adjourned 11:40