



BOARD MEETING MINUTES

October 17, 2019

Mission Statement

AWCI-Colorado sets the standard in the wall and ceiling construction industry by providing a collaborative environment to assist members with education, networking and safety.

Location: Moody's Insurance – 8055 East Tufts Ave. STE 1000 – Denver, CO 80237

Attended: Dave Turbak, Nate Reimer, Daniel Scoggins, Jesse Richardson, Chris McManus, Stephanie Bunn, Ben Tredway, Junior Mendoza, Andy Frank

Absent: Ryan Mitchell, Dennis Trujillo, Melanie Trujillo, Chris Loomis, Aaron Ashley, Doug Laufenberg, Andy Frank, Kelley Huss, Scott Christensen

This meeting was brought to order at 10:01 am

1. **Director's Report** (Melanie)
 - a. Tasks summarized by Nate
2. **Presidents Report** (Nate Reimer)
 - a. Disappointed in turn-out. Requesting better participation for November meeting, and budget review.
 - b. Micah Bechard no longer w/ Heartland, and no longer on AWCI board.
3. **Vice Presidents Report –** (Kelley Huss)
 - a. No Report
4. **Secretary Report –** (Ryan Mitchell)
 - a. Prior minutes Approved
5. **Treasurer's Report –** (Jesse Richardson)
 - a. Reviewed golf income v expenses. Tournament in the black.
 - b. Balance Sheet
 - i. A/R Aging Report
 1. Reviewed aging and discussed progress on outstanding billings
 - ii. A/P Review
 - c. Income/Expenses Report reviewed
 - d. Budget vs. Actuals analyzed – intent to optimize over the next few months to prepare for 2020 budget decisions
 - i. Determine why "Miscellaneous Income" is \$6480 (vs. expected \$550)
\$6,080 overpayment by Beacon
 - ii. Lower training income budget

- iii. Merge “awards” and “award expenses”, lower budget from \$7,500? **Will be cleaned up in 2020 budget.**
- iv. Research why bank charges are \$2,770 + \$462.12 CC Fees. How can we mitigate? (overdraft protection to cover bounced checks, etc...) **Bad check on bank charges. Paypal fees on CC fees.**
- v. **Discussed Westpac & Hilti Aging items. SRB will be written off.**

6. Committee Reports

- a. Excellence in Construction Awards (**Dave Turbak**, Doug Laufenberg)
 - i. Dave requested 05-21-20 from Lakewood CC. Awaiting confirmation.
- b. Casino Night (**Ryan Mitchell**, Junior Mendoza)
 - i. Deposit has been placed - date will be 3/19/20 @ Jackson’s
- c. Membership (**Scott Gallegos**, Andy Frank)
 - i. No new info
- d. Corporate Sponsorship (**Scott Gallegos**, Andy Frank)
 - i. **Discussed sending out email blast prior to new membership year with corporate sponsorship levels.**
- e. Golf Tournament (**Andy Frank**, Nate Reimer)
 - i. Successful event
 - ii. Thursday - 7/9/2020 is next year’s date
- f. Christmas Project (**Dennis Trujillo**, Ken Franc)
 - i. Date set: 12/12/19
 - ii. **Discussed having Santa for the kids that come. Stephanie to investigate options and costs.**
 - iii. **Start getting the word out for families in need.**
 - iv. **Stephanie wants to be a shopper!**
- g. Clay Shoot (**Junior Mendoza** and Kelley Huss)
 - i. Date Set: 10/24/19
 - ii. Shooter list needed
 - iii. All other preparations have been completed by Junior!
- h. Member Networking Events (**Dave Turbak**, Andy Frank)
 - i. “AWCI Industry Talk” - Inverness Room Booked, 2-4 pm w/ Happy Hour TF
 - 1. “Colorado Tax Law Changes” September’ish
 - 2. Travis Vap & Larry Williams (Larry’s w/ SFIA) - Attachment updates to properly attach metal framing
 - Scheduled for 11/14/19 – 1 pm (Travis Vap remarks @ 1pm, Larry Williams remarks @ 2 pm)
 - 3. Labor Updates/Concerns
 - 4. Manufacturer AIA Presentations – generic, industry info, establish broad themes, and let various reps present for ½ hr. each
 - “Acoustical Summit”, Metal Framing, Drywall, etc...
 - ii. “Emerging Leaders” event – aka “40 and under” Networking
 - iii. DU Event – Friday 11/11, 6 pm cocktails, 7 pm puck drops. \$50 for ticket, cash bar.
 - 1. \$1,000 rough budget
 - iv. Ski Event – Andy to research dates & Cost
- i. Safety & Training (**Micah Bechard**, Daniel Scoggins)
 - i. Awards Ceremony: Solicit audience opinion for future trainings
 - ii. 1st Quarter target for next training
 - 1. Safety, field foreman project mgmt., young professional, technology training (OST, QuickBid, Blue Beam)

2. On-Screen QuickBid training. 10/29 – 10/31 is the target date. Daniel is having a hard time getting marketing information to pass on to Melanie. As such, we are now shooting for an 11-20-19 webinar date. Daniel to reserve, and inform Melanie for email blasts.
Webinar
 3. Mark Breslin – motivational field foreman training. Chris to explore.
 4. Micah to investigate possible dates and cost to have either Norb or Mark Breslin sometime this fall.
 5. Discussed implementing an emerging leaders program. Looking for young energetic board members to head this up.
 6. Survey from the awards banquet indicated that field leadership training, PM training, and technology training are priorities for the AWCI membership.
- j. Website & Social Media (Kelley Huss)
 - i. “Build Colorado” blast to promote way of getting more HS Kids into the DW subtrade
 - k. History Committee (Scott Christensen)

7. New Business

- a. **Finalize 2020 dates by November meeting.** (Reminder email 2 weeks ahead of the meeting.)
- b. Motion to join ASA effective 1/1/2020 through 12/31/20 made by Nate Reimer. 2nd by Scott Christensen. Unanimous approval by the present board members. AWCI will join for 2020, and reassess August of 2020 to determine if the membership is worth continuing in future years with another vote for 2021 membership. ASA said we can pay for 2020 now, and take advantage of benefits, and functions remaining in 2019. To be discussed, and finalized at November meeting. Andy provided written statement of ASA benefits available to the AWCI Colorado membership.
- c. Junior stated J&S Specialty Drywall intends to join AWCI Colorado.
- d. Discussed blasting a monthly calendar out to membership as a reminder of events.
- e. **Budget finalized: November meeting.** (Preliminary budget discussion to begin in October).

Meeting was Adjourned 10:56 am